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# 深圳高速公路股份有限公司 SHENZHEN EXPRESSWAY COMPANY LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 00548)

#### THIRD QUARTERLY REPORT OF 2020

This announcement is made pursuant to the disclosure obligation under Rules 13.09(2) and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and related requirements.

This quarterly report is prepared in accordance with relevant regulations of the China Securities Regulatory Commission on disclosure of information in quarterly reports for listed companies. The financial information set out in this quarterly report has not been audited. Shareholders of the Company and public investors should exercise caution when trading in the shares of the Company.

#### 1. IMPORTANT NOTICE

- 1.1 The board of directors, the supervisory committee and the directors, the supervisors, the senior management of Shenzhen Expressway Company Limited (the "Company") confirm the truthfulness, accuracy and completeness of the content of this quarterly report and that there are no false representations or misleading statements contained in or material omissions from this report, and assume several and joint legal responsibility.
- 1.2 All directors attended the board meeting in which this quarterly report was approved.
- 1.3 Mr. Hu Wei, Chairman, Ms. Zhao Guiping, Chief Financial Officer, and Ms. Li Xiaojun, Deputy General Manager of Accounting Department, confirm the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.
- 1.4 The third quarterly financial statements ("Report") for the three months ended 30 September 2020("Reporting Period" or "Period") of the Company have not been audited.
- 1.5 Unless otherwise stated, the currency of the amounts stated in this announcement is in RMB.
- 1.6 Unless otherwise stated, the abbreviation of the highways/projects operated, invested and managed by the Company and the investee companies of the Company in the Report shall have the same meaning as defined in the Interim Report 2020 of the Company.

# 2. PRINCIPAL FINANCIAL DATA AND CHANGE IN SHAREHOLDERS

# 2.1 Principal financial data

Unit: RMB

	A = =4 20 S == 2020	As at 31	Change (0/)	
	As at 30 Sep 2020	After adjustment	Before adjustment	Change (%)
Total assets	51,490,766,433.13	45,264,524,190.36	44,923,734,271.98	13.76
Net assets attributable to owners of the Company	17,959,849,973.19	18,394,846,638.50	18,374,542,643.63	-2.36

	Jan~Sep 2020	Jan~Se	Change (%)	
	Jan~Sep 2020	After adjustment	Before adjustment	Change (%)
Net cash flows from operating activities	-146,750,098.87	1,315,484,564.59	1,285,546,527.77	-111.16

	I S 2020	Jan~Se	Change (0/)	
	Jan~Sep 2020	After adjustment	Before adjustment	Change (%)
Revenue	3,426,364,518.01	4,198,269,281.67	4,185,407,889.41	-18.39
Net profit attributable to owners of the Company	629,879,180.72	2,153,487,720.68	2,150,981,253.51	-70.75
Net profit attributable to owners of the Company - excluding non-recurring items	615,568,037.03	1,926,625,242.02	1,926,625,242.02	-68.05
Return on equity - weighted average (%)	3.45	11.81	12.10	Decrease 8.36 pct.pt
Earnings per share – basic (RMB /share)	0.289	0.987	0.986	-70.75
Earnings per share - diluted (RMB /share)	0.289	0.987	0.986	-70.75

Non-recurring items	Jul ~ Sep 2020	Jan ~ Sep 2020	Descriptions
Income of trustee on entrusted operation	2,053,503.78	6,160,511.32	Net income of trustee received from entrusted operation and management services provided to Longda Company.
Net profit/loss of subsidiaries from the beginning of the Period to the consolidation date upon business combination under common control	1	1,384,733.13	Net profit and loss of the merged party from the beginning of the period to the combination date as a result of the consolidation of Logistics Financial Company and Financial Leasing Company, which were entities under same control, into the Group.
The fair value gain on Forex Swap instruments (loss shown with "-")	-81,440,554.18	-50,632,498.18	To mitigate the exchange rate risk, the Group entered into foreign exchange swap arrangements for the bond with a principal value of USD300 million dollars, and related losses on change in fair value were recognised due to devaluation of US Dollar during the period from January to September 2020.
Income from offsetting Forex Swap instruments	17,955,000.00	17,955,000.00	
Changes in fair value of other non-current financial assets	9,940,739.19	20,463,879.19	Fair value change proceeds from the equity interest in Water Planning Company and United Electronic Company.
Financial income from early repayment of finance leases	-	1,165,853.24	Financial income from early repayment of finance leases by Baotou Nanfeng.
Asset disposal income	270,594.22	259,773.32	
Other non-operating income and expenditure excluding above items	-3,712,170.89	23,877,082.01	The special subsidies and funding for headquarters economic development etc., received from the government.
Minority shareholder's interest effects(after tax)	-223,988.22	-1,990,285.06	
Income tax effects	13,791,272.49	-4,332,905.28	
Total	-41,365,603.61	14,311,143.69	

#### 2.2 Shareholders information

As at the end of the Reporting Period, based on the shareholders' registers provided by the share registrar and the transfer offices of the Company in the PRC and Hong Kong, the total number of shareholders of the Company is 24,208, of which 23,968 were holders of A shares and 240 were holders of H shares. The top ten shareholders and the top ten holders of non-restricted circulating shares of the Company were as follows:

Unit: share

The top ten shareholders							
Name of shareholder		Nature of shareholders	Percentage	Number of shares held	Number of restricted circulating shares held	Information on shares pledged or frozen	
HKSCC NOMINEES LIMITED(1)		Overseas legal person	33.47%	729,838,042	0	Unknown	
Xin Tong Chan Development (Shenzi Limited	hen) Company	State-owned legal person	30.03%	654,780,000	0	None	
Shenzhen Shen Guang Hui Highway Company Limited	Development	State-owned legal person	18.87%	411,459,887	0	None	
China Merchants Expressway Netwo Holdings Company Limited	rk & Technology	State-owned legal person	4.13%	89,965,404	0	None	
Guangdong Roads and Bridges Const Development Company Limited	truction	State-owned legal person	2.84%	61,948,790	0	None	
AU SIU KWOK		Overseas natural person	0.50%	11,000,000	0	Unknown	
MO JING XIAN		Domestic natural person	0.50%	10,832,780	0	Unknown	
China Merchants Bank - SSE Divider Index Securities Investment Fund	nd Trading Open	Domestic non-state-owned legal person	0.48%	10,381,573	0	Unknown	
ZHANG PING YING		Domestic natural person	0.35%	7,714,565	0	Unknown	
China Universal Asset Management CAVIVA-COFCO Life Insurance Co., LINSURANCE PRODUCTS — China Universal Management — AVIVA-COFCO Life In No.3 — Asset management plan	td. — Traditional l Asset	Domestic non-state-owned legal person	0.23%	5,008,093	0	Unknown	
	Top ten	holders of non-restricted circu	lating shares				
Name of shareholder					f non-restricted ing shares held	Type of shares	
HKSCC NOMINEES LIMITED <sup>(1)</sup>					729,838,042	H share	
Xin Tong Chan Development (Shenzi	hen) Company Limit	ted			654,780,000	A share	
Shenzhen Shen Guang Hui Highway	Development Comp	any Limited			411,459,887	A share	
China Merchants Expressway Netwo	rk & Technology Ho	oldings Company Limited			89,965,404	A share	
Guangdong Roads and Bridges Const	truction Developmer	nt Company Limited			61,948,790	A share	
AU SIU KWOK					11,000,000	H share	
MO JING XIAN	MO JING XIAN 10,832,780						
China Merchants Bank - SSE Dividend Trading Open Index Securities Investment Fund 10,381,573							
ZHANG PING YING 7,714,565							
China Universal Asset Management Co., Ltd. — Aviva-COFCO Life Insurance Co., Ltd. — Traditional insurance products — China Universal Asset Management — Aviva-COFCO Life Insurance — Policy  No.3 — Asset management plan						A share	
Connected relationship or concerted action relationship among the abovementioned shareholders:  Xin Tong Chan Development (Shenzhen) Company Limited ("XTC Company") and Shenzhen Shen Guang Highway Development Company Limited ("SGH Company") are connected persons under the same control ("Shenzhen International Holdings Limited ("Shenzhen International").  There is no connected relationship among the state-owned shareholders in the above table. The Company did notice any connected relationship among the other abovementioned shareholders or any connected relation among the abovementioned shareholders.						e same control of Company did not	

Note: The H shares held by HKSCC NOMINEES LIMITED were held on behalf of various clients.

#### 3. SIGNIFICANT MATTERS

#### 3.1 Operational information

In 2020, the outbreak of the COVID-19 (the "epidemic") had a significant impact on the production and operation of the Group. In addition to properly carrying out the work in relation to the prevention and control of the epidemic, the Group has also promptly taken active steps to achieve resumption of its production and operation in a full manner, and mitigated the negative impact of the epidemic by measures including stepping up its efforts in developing quality projects in the market, improving production efficiency, reducing operating costs and broadening revenue streams.

#### (I) Toll Highway Business

Toll highway	Percentage of equity held by	of equity held by	of equity	Percentage of revenue consolidated	traffic (number of	Average daily mixed traffic volume (number of vehicles in thousands)		Average daily toll revenue (RMB'000)		Average daily toll revenue (RMB'000)	
	the Group	Consolidated	Jul~ Sep 2020	YOY	Jul~ Sep 2020	YOY	Jan ~ Sep 2020	YOY			
Guangdong Province – Sher	ızhen Region	:									
Meiguan Expressway	100%	100%	127	4.5%	460	8.0%	274	-27.3%			
Jihe East	100%	100%	352	7.9%	2,258	1.5%	1,353	-35.8%			
Jihe West	100%	100%	248	2.2%	1,892	-2.5%	1,117	-39.0%			
Coastal Project <sup>(2)</sup>	100%	100%	124	12.2%	1,683	6.5%	1,134	-22.0%			
Shuiguan Expressway	50%	100%	291	15.9%	1,879	-3.8%	1,100	-38.5%			
Shuiguan Extension	40%	_	79	-11.6%	278	-22.1%	159	-52.5%			
Guangdong Province – Othe	er Regions:										
Qinglian Expressway	76.37%	100%	57	5.3%	2,647	5.1%	1,651	-31.0%			
Yangmao Expressway	25%	_	45	-15.1%	1,297	-16.6%	832	-46.9%			
Guangwu Project	30%	_	46	25.2%	893	14.8%	545	-33.1%			
Jiangzhong Project	25%	_	181	4.6%	1,348	3.6%	770	-39.0%			
GZ W2 Expressway	25%	_	113	17.8%	1,816	5.0%	1,024	-35.6%			
Other Provinces in the Pi	Other Provinces in the PRC:										
Wuhuang Expressway	100%	100%	63	-3.2%	1,163	-6.4%	732	-36.6%			
Yichang Project	100%	100%	62	10.4%	1,216	1.2%	742	-33.8%			
Changsha Ring Road	51%	100%	56	10.3%	513	6.9%	318	-24.2%			
Nanjing Third Bridge	25%	_	40	9.1%	1,584	15.9%	1,053	-24.9%			

#### Notes:

During the period from January to September 2020, the toll revenue from toll highways operated and invested by the Group saw a significant YOY decrease mainly due to the epidemic and implementation of the expressway Toll-free Policy during the epidemic. As of the Reporting Date, the relevant supporting and protective policies in relation to the expressway Toll-free Policy during the epidemic are yet to be promulgated. The Group will actively communicate with the transport departments to minimise the negative impacts brought by the epidemic.

With the gradual recovery of the domestic economy after the epidemic prevention and control has stabilised, the overall traffic volume of the toll expressways operated and invested by the Group in the

<sup>(1)</sup> Traffic volume which is toll free during holidays is not included in the figures of average daily mixed traffic volume.

<sup>(2)</sup> Coastal Company has been included into the consolidated financial statements of the Group since 8 February 2018. In addition, according to the agreement of implementation of toll adjustment for Lorries by Coastal Project signed between Transport Bureau of Shenzhen Municipality ("Shenzhen Transport Bureau") and Coastal Company, all types of trucks passing through the Coastal Project will be charged 50% of the normal toll fees standard from 1 March 2018 to 31 December 2020, and Shenzhen Transport Bureau compensates to Coastal Company for RMB302 million.

third quarter of 2020, has returned to normal level and exceeded that in the same period of the previous year. However, the overall toll revenue had only slight YOY increase of 1%, which was mainly due to the implementation of the new toll sections and charging standards, the adjustment to vehicle classification and relevant charging standards, the ETC toll discounts and adjustment to charging rules, and the adjustment to the toll charging policy and charging standards of the sections in Guangdong Province after removal of toll collection stations at provincial boundary and general promotion for the popular use of ETC toll system.

Moreover, the operational performance of toll expressways is also affected by factors such as changes in surrounding competitive or coordinated road network, construction or maintenance of the expressways, maintenance of connected or parallel expressways, implementation of urban traffic organisation plans, and positive or negative impact from other transportation means.

#### (1) Guangdong Province – Shenzhen Region

During the Reporting Period, benefitted from the resumption of work and production of large-scale production bases and construction projects located along the highways, the traffic volume of freight cars passing through Meiguan Expressway has maintained a promising growth, which in turn promoted its overall operational performance. As the major cargo freight artery for interprovincial west-to-east traffic of Shenzhen, Jihe Expressway saw a rapid recovery in its operational performance following the regional production and economic activities returning to normal. Benefitted from the positive impacts such as the progress of various large-scale construction projects in Qianhai and western port region of Shenzhen, the turnaround of economic activities along the expressway and the synergy on expressway network arising from the opening of the connecting lane of Dongbin Tunnel Shahe West Section, the daily average traffic volume of Coastal Expressway showed a YOY increase of 12.2%.

Guangdong Province has implemented policies such as exemption of toll fees for the hub interchange ramp and the toll mileage beyond stations, and reorganise and re-approved the toll mileage of each sections, resulting in adjustments to the toll fees of Jihe Expressway, Shuiguan Expressway and Shuiguan Extension. In addition, Banyin Avenue (Shenzhen Municipal Road) was officially opened on 1 May 2020, which significantly diverted the traffic flow of Shuiguan Extension.

As at the end of September 2020, the main line of the first phase project of Shenzhen section of Outer Ring Expressway has been generally completed. With a total length of approximately 51 km, it commences from the west, connects the Guangzhou-Shenzhen Coastal Expressway and Huiyan Expressway eastward via regions such as Bao'an, Guangming, Pingdi. Linking the regions such as Bao'an, Guangming, Longhua, Longgang and Pingdi, the project will play a key role of traffic intersection, consolidation and distribution for the six districts in Shenzhen municipality such as Airport Economic Zone New Town along the expressway. It is scheduled the first phase of Shenzhen section of Coastal Expressway will be well positioned for opening by the end of this year.

#### (2) Guangdong Province – Other Regions

The commencement of operation of all sections of Xuguang Expressway highlighted the effect of Qinglian Expressway as a north-south traffic artery from Southern China to Central China. The official opening of Qingyun Section of Shanzhan Expressway on 1 January 2020 has driven an increase in the traffic volume of Qinglian Expressway actively. Since the reopening of Qingyuan Bridge in mid-June 2020, some vehicles using the linkage chose to pass through Qinglian Expressway. With the gradual resumption of production and operation in the areas along the highways and the coming of tourist seasons, the public demand for automobile travel has increased. Due to the positive impact of the above factors, the daily traffic volume and toll revenue of Qinglian Expressway recorded a YOY growth respectively during the Reporting Period.

During the Reporting Period, the average daily traffic volume and toll revenue of Yangmao Expressway recorded a YOY decrease due to the overall negative impacts brought by adjustment of toll policy, successive opening of adjacent road network, closure for construction work at

linked roads and the renovation and expansion work at certain sections of Yangmao Expressway. The operational performance of Guangwu Project was improved since the traffic volume was partly diverted to Guangwu Project due to the construction of adjacent road network during the Reporting Period. Upon connection of Foqingcong Expressway with GZ W2 Expressway at the end of 2018, the short-distance traffic volume of GZ W2 Expressway has increased, resulting in a slight YOY increase in its daily average toll revenue during the Reporting Period.

#### (3) Other Provinces

During the Reporting Period, with the government's all-out effort in promoting resumption of work and production, the operational performance of Yichang Expressway has returned to the normal level. The official opening of Changyi North-Line Expressway (Changsha-Yiyang) in August 2020 has a certain positive impact on the traffic volume growth of Yichang Expressway. Wuhuang Expressway is located at the epicenter of the epidemic. With production and operating activities gradually recovered in Wuhan after the epidemic has been brought under control, the traffic volume of Wuhuang Expressway has also recovered gradually. However, under the negative impacts including the disruption of traffic by construction works on intersecting highways and a series of severe flood disasters in Hubei and peripheral provinces since July 2020, the daily average traffic volume and toll revenue of Wuhuang Expressway recorded a YOY decrease during the Reporting Period. Benefitted from the positive impacts of the recovery of the peripheral economic and business zone and the opening of the peripheral highway network of Changyi North-Line Expressway and other expressways, the daily average traffic volume and toll revenue of Changsha Ring Road recorded a YOY increase. Moreover, benefitted from the relatively fast recovery of the peripheral and regional economy, the daily average traffic volume and toll revenue of Nanjing Third Bridge showed a YOY increase.

#### (II) Waste Treatment Business

During the Reporting Period, the acquisition of approximately 67.14% shares in Lande Environmental by the Group has been completed. Lande Environmental has been included in the consolidated financial statements of the Group since 20 January 2020. Lande Environmental is currently an important enterprise in the field of organic waste comprehensive treatment, construction and operation in the PRC. It currently has a total of 16 organic waste treatment projects under BOT/PPP model, with an addition of one bid project which was successfully won in 2020 (in the planning stage). As of the Reporting Date, 7 projects have been put into operation (including trial operation), of which 6 are kitchen waste treatment projects and one is waste leachate treatment project. During the first half of 2020, with the impact of the epidemic, the volume of kitchen waste collection and transportation by Lande Environmental further decreased. Following the gradual recovery of the catering industry since the epidemic has been brought under control, as well as the various measures launched by Lande Environmental to strengthen the management on the kitchen waste collection and transportation of the projects respectively, the waste collection and transportation volume of each respective project has basically returned to normal level since June. As of the end of the Reporting Period, the revenue from the operating business of Lande Environmental remained basically the same year-on-year. Regarding the EPC construction business and the manufacturing and sales of the ancillary equipment (the "equipment business"), following the acquisition by the Group, Lande Environmental's liquidity has improved and has implemented series of enhanced management measures to accelerate the construction progress and cost control of various projects, as of the end of the Reporting Period, the revenue from EPC construction and equipment business recorded a good YOY increase. Besides, the Guangming Environmental Park PPP Project has been terminated due to failure in proper performance of the contract by the consortium.

#### (III) Clean Energy Business

Driven by the policies, the onshore wind power project construction has been still in the peak period in 2020. The production business of Nanjing Wind Power was robust. However, with the tight supply of key components and parts in the upstream and the general lagging construction progress of the wind farms caused by factors such as delay in resumption of work during the epidemic in the beginning of the year, the production, delivery and recognition of sales revenue of Nanjing Wind Power were delayed, affecting its results for the period from January to September 2020. The new Wuhu Production Base of Nanjing Wind Power officially commenced production in late April. Since the second half of 2020, Nanjing Wind

Power has further strengthened the coordination and management of its upstream supply chain, enhanced the investment in production capacity and efforts in production management, pushed forward the machine delivery and installation in full swing and strengthened the management on receipt of payments of sales so as to ensure fulfilment of its business objectives of the year.

Baotou Nanfeng continued to improve wind farm operation and management in terms of quality during the epidemic and its operating and production activities were getting back on track broadly. With improved situation of epidemic prevention and control, the resumption of work and production in Mengxi Region accelerated, posing increasing demand for power supply. Moreover, benefitted from the local stable policy environment related to wind power, the on-grid supply of power generated by Baotou Nanfeng was sound. Baotou Nanfeng recorded an aggregate on-grid power supply of 450,919 MWh during the period from January to September 2020, representing a YOY increase of 15.25%. Besides, according to the notice from Inner Mongolia Autonomous Region (Neicaizi [2020] File No. 1279) dated 30 September 2020, the five wind farm subsidiaries of Baotou Nanfeng have been included in the authorised list of the first batch of projects in the region entitled to renewable energy power generation subsidies and the first subsidy fund has already been received.

#### 3.2 Financial analysis

#### 3.2.1 General Description

During the period from January to September 2020, the Group recorded revenue of RMB 3,426,365,000, representing a YOY decrease of 18.39%, among which, the revenue recorded for the third quarter was RMB1,739,492,000, representing a YOY increase of 16.72%. The toll revenue of the Group realised in the period from January to September 2020 amounted to RMB2,307,366,000, representing a YOY decrease of 33.17%, mainly attributable to the effect of the expressway Toll-free Policy during the epidemic. In particular, the toll revenue of the Group realised in the third quarter amounted to RMB1,261,438,000, representing a YOY increase of 1.06%. For details of the operational performance of each of the toll highway projects during the Reporting Period, please refer to the relevant content in paragraph 3.1 above. During the period from January to September 2020, the environmental business of the Group recorded revenue of RMB652,996,000, which was mainly the revenue contribution from Nanjing Wind Power, Baotou Nanfeng and Lande Environmental upon consolidation into the financial statements of the Group on 8 April 2019, 17 September 2019 and 20 January 2020, respectively. Besides, the real estate development income recorded a YOY decrease, which was due to failure to deliver commercial housing by Guilong Development Project during the period from January to September 2020.

During the period from January to September 2020, the Group recognised cost of services of RMB2,370,615,000, representing a YOY increase of 11.60%. The increase in the relevant cost of services resulted from the consolidation of the abovementioned newly-acquired projects into the financial statements of the Group.

During the period from January to September 2020, the Group recognised research and development expenses of RMB17,310,000, representing a YOY increase of RMB10,647,000. The increase in the research and development expenses of the Group resulted from the consolidation of Nanjing Wind Power and Lande Environmental into the financial statements of the Group.

During the period from January to September 2020, the Group realised net profit attributable to owners of the Company of RMB629,879,000, representing a YOY decrease of 70.75%, which was mainly attributable to the decrease in the toll revenue from toll highways operated and invested by the Group under the effect of the expressway Toll-free Policy during the epidemic. In particular, the Group realised net profit attributable to owners of the Company of RMB585,956,000 in the third quarter, representing a YOY increase of 1.93%.

During the period from January to September 2020, the Group's capital expenditure was approximately RMB3.646 billion. As at the end of the Reporting Period, the total outstanding amount of interest-bearing liabilities of the Group was RMB22,632,508,000 (31 December 2019: RMB16,821,439,000), representing an increase of 34.55% over the beginning of the year, mainly due to the decrease in cash inflow from the operations and investments of the Group caused by the expressway Toll-free Policy during the epidemic, the drawing of loan from the bank consortium by the Outer Ring Project according

to the progress of investment, and investment in projects such as Lande Environmental, Vanho Securities and Shenzhen State-owned Assets Collaborative Development Private Fund (國資協同發展基金), and the consolidation of liabilities from Lande Environmental into the financial statements of the Group upon acquisition. As at the end of the Reporting Period, the debt-to-asset ratio of the Group was 59.60%, representing an increase of 5.78 pct. pt over the beginning of the year.

#### 3.2.2 Changes in Scope of the Consolidated Financial Statements

#### (1) Business combination not under joint control

On 29 May 2020, Operation Development Company, a wholly-owned subsidiary of the Group, entered into a contract in respect of acquiring 60% of the equity interest in Guangdong Boyuan Construction Engineering Co., Ltd (廣東博元建設工程有限公司) at a consideration of RMB6.9909 million. The procedures in relation to the transaction have been completed on 14 August 2020. Guangdong Boyuan has been included in the consolidated financial statements of the Group since that date.

#### (2) A subsidiary acquired through its establishment

During the reporting Period, the Group established a wholly-owned subsidiary named Shenzhen Expressway New Energy Holdings Co., Ltd (深圳高速新能源控股有限公司) and it has been included into the consolidated financial statements of the Group. New Energy Company will act as a platform for investment, financing and management of the new energy industry, which the Group will develop with a focus on wind power, supplemented by the businesses of photovoltaic power and energy storage. Its registered capital is RMB1.4 billion, to which the Group has contributed RMB10 million. As at 30 September 2020, its net assets amounted to RMB 10 million.

# 3.2.3 Substantial changes of key financial statements items and financial indicators of the Company and the reasons for the changes:

Unit: RMB'000

	2020.9.30	2019.12.31	Change (%)	Primary reasons for the change
Transactional financial assets	12,056.95	62,689.44	-80.77	Changes in foreign exchange swap instruments as affected by exchange rate fluctuations.
Notes receivable	234,011.40	9,895.06	2,264.93	Increase in notes receivable of Nanjing Wind Power.
Accounts receivable	547,028.33	785,775.98	-30.38	Decrease in accounts receivable of Nanjing Wind Power.
Prepayments	796,198.70	335,836.77	137.08	Increase in prepayments for purchases of Nanjing Wind Power and the consolidation of Lande Environmental into the financial statements of the Group.
Inventories	1,327,098.97	723,283.16	83.48	Increase in inventories of Nanjing Wind Power, improvement in construction progress of Guilong Development Project, and the consolidation of Lande Environmental into the financial statements of the Group.
Contract assets	874,972.28	450,892.55	94.05	Increase of the construction fee advanced for Duohua Bridge Project and the consolidation of Lande Environmental into the financial statements of the Group.
Long-term accounts receivables	943,653.78	432,552.20	118.16	Increase in finance lease receivable of Financial Leasing Company.
Other non-current financial assets	1,490,646.69	217,939.08	583.97	Participation in investments in Vanho Securities and State-owned Assets Collaborative Development Fund.
Short-term borrowings	1,402,065.02	363,877.74	285.31	Increase in short-term borrowings pursuant to the market capital situation.
Notes payable	292,780.87	131,749.73	122.23	Increase in payments for materials purchases of Nanjing Wind Power.
Contract liabilities	1,332,763.06	953,225.97	39.82	Increase in advances from sales of wind turbines of Nanjing Wind Power.
Employee benefits payable	141,586.55	282,746.51	-49.92	Payment for employee performance bonus for year 2019.
Non-current liabilities due within one year	2,608,769.99	505,101.99	416.48	U.S. dollar bonds are reclassified from bonds payable to non-current liabilities due within one year.
Other current liabilities	2,006,045.68	-	N/A	Issuance of ultra-short-term financing bonds.

	2020.9.30	2019.12.31	Change (%)	Primary reasons for the change
	60.225.50	15 107 60		· ·
Construction in progress	69,225.59 7,157.05	15,197.60	355.50 N/A	
Development expenditure  Tax payable	376,450.52	257,407.14	46.25	The consolidation of Lande Environmental into the financial statements of the Group.
Provisions	26,933.58	10,284.57	161.88	
TOVISIONS	July-Sept	July-Sept		Primary reasons for the change
	2020	2019	Change (%)	Filmary leasons for the change
Taxes and surcharges	13,646.56	8,011.75	70.33	Final settlement of part of the land appreciation tax of Guilong Development Project.
Selling expenses	7,552.69	5,196.34	45.35	The consolidation of Lande Environmental into the financial statements of the Group.
Research & Development expenses	5,761.63	3,680.48	56.55	Increase in research and development expenses of Nanjing Wind Power and the consolidation of Lande Environmental into the financial statements of the Group.
Financial expenses	76,248.77	202,128.83	-62.28	The YOY increase in exchange gains from US dollar bonds as affected by exchange rate fluctuations.
Changes in fair value gains/losses	-71,499.81	52,833.84	-235.33	Decrease in gains from changes in fair value of US dollar bonds foreign exchange swap instruments as affected by exchange rate fluctuations.
Non-operating income	1,372.17	5,775.91	-76.24	Refund of taxes received by subsidiaries in the corresponding period of last year.
Non-operating expenses	5,084.35	1,812.92	180.45	Liquidated damages paid by subsidiaries.
Other comprehensive income	-3,059.68	1,060.13	-388.61	Increase in foreign currency financial statement conversion difference as affected by exchange rate fluctuations.
	Jan-Sept 2020	Jan-Sept 2019	Change (%)	Primary reasons for the change
Taxes and surcharges	22,648.24	36,665.09	-38.23	Decrease in toll revenue and decrease in corresponding surtaxes.
Research & Development expenses	17,309.56	6,662.97	159.79	The consolidation of Nanjing Wind Power and Lande Environmental into the financial statements of the Group.
Credit impairment loss	-3,876.37	9.57	-40,611.48	Provision for impairment of accounts receivable made by Nanjing Wind Power and Financial Leasing Company.
Changes in fair value gains/losses	-30,168.62	77,033.33	-139.16	Decrease in gains from changes in fair value recognised in respect of US dollar bonds foreign exchange swap instruments during January to September 2020 as affected by exchange rate fluctuations.
Investment income	351,807.34	806,254.10	-56.37	Decrease in share of gains from invested companies operating toll highways, and the recognition of equity transfer income from the transfer of 100% equity interests and creditor's rights in four subsidiaries including Guizhou Shengbo during the corresponding period of last year.
Other income	4,472.14	1,060.33	321.77	Increase in gains from value-added tax credit/charge and income from stabilizing employment subsidy.
Non-operating income	36,873.07	7,872.00	368.41	The special subsidies and funding for headquarters economic development etc., received from the government.
Non-operating expenses	12,995.99	3,573.46	263.68	Payment of donation for pandemic prevention and liquidated damages.
Income tax expense	138,386.08	-41,168.04	N/A	Recognition of deferred income tax assets related to part of Coastal Company's compensable losses of previous period and impairment of road assets, etc., during the corresponding period of last year.
Net cash flow from operating activities	-146,750.10	1,315,484.56	-111.16	Decrease in toll revenue as affected by the expressway toll-free policy during the epidemic, the consolidation of Lande Environmental into the financial statements of the Group and the increase in procurement expenditure in respect of financial leasing business.

	Jan-Sept 2020	Jan-Sept 2019	Change (%)	Primary reasons for the change
Net cash flow from investing activities	-3,235,161.36	341,485.05	-1,047.38	Increase in investment expenses for mergers and acquisitions from January to September 2020, as well as the receipt of the capital reduction of United Land Company, and the transfer funds from the transfer of equity interests in four subsidiaries including Guizhou Shengbo and the redemption of the wealth management products from banks during the corresponding period of last year.
Net cash flow from financing activities	3,471,561.15	-1,182,267.47	N/A	Issuance of epidemic prevention and control bonds and ultra-short-term financing bonds, as well as the increase in loans.

#### 3.3 Progress of significant matters and the analysis of the relevant impact and solutions

On 13 August 2020, the Board of the Company resolved the "Resolution on the Absorption and Merger of Certain Wholly-owned Subsidiaries". In order to reduce the levels of management, give full play to the economic benefits to be brought by asset integration, and meet the needs of the overall renovation and expansion of Jihe Expressway, the Company proposes to absorb and merge with its wholly-owned subsidiaries, Jihe East Company and Coastal Company. As the merging party, the Company will merge all the assets, liabilities, businesses and personnel of the said two subsidiaries through the method of overall absorption and merger, and the Company will continue to operate upon completion of the absorption and merger while the independent legal status of Jihe East Company and Coastal Company will be cancelled. This matter is subject to the consideration and approval at the general meeting of the Company. For details, please refer to the announcements of the Company dated 13 August 2020 and 29 September 2020.

On 21 August 2020, upon the approval by the Board of Directors, the Company and the relevant parties entered into the capital increase agreement for Vanho Securities Co., Ltd ("Vanho Securities"), pursuant to which the Company has contributed approximately RMB950,000,000 for the subscription of approximately 8.68% of the shares of Vanho Securities after its capital increase. Vanho Securities is a comprehensive securities firm with full license controlled by the Shenzhen SASAC. Its principal business has developed steadily. The Company's participation in the capital increase and share subscription project of Vanho Securities can, on one hand, provide the Group with financial resources and services for its investment in mergers and acquisitions and capital operation, thereby creating synergistic and complementary effects that are conducive to the sustainable development of the Group. On the other hand, allow the Group to invest in Vanho Securities with a reasonable price and to share the results of the rapid development of the capital market in the PRC and hence realise satisfactory investment returns. For details, please refer to the announcement of the Company dated 21 August 2020. The capital increase of Vanho Securities is still pending the approval by the securities regulatory authorities in the PRC. At the end of the Reporting Period, the relevant matters are under active progress.

The application of the Company in relation to the non-public issuance of not more than 300 million (inclusive) overseas-listed foreign shares (H Shares) has been approved by the China Securities Regulatory Commission (the "CSRC") in July 2020. The Company will proceed with the matters in relation to the issuance of overseas-listed foreign shares pursuant to the requirements of the approved documents and the authorisation granted by the general meeting of the Company. For details, please refer to the announcements of the Company dated 10 January 2020, 14 February 2020, 31 March 2020, 22 April 2020 and 14 July 2020 respectively and the circular dated 27 February 2020.

According to the "Notification of Acceptance of Registration" (Zhongshi Xie Note [2020] SCP31) issued by the National Association of Financial Market Institutional Investors, the Company may issue ultra-short-term financing bonds of not more than RMB2 billion. The 2020 phase I ultra-short-term financing bonds issued by the Company during 16 March 2020 to 17 March 2020 have expired on 14 September 2020. During 1 July to 3 July 2020 and on 24 September 2020, the Company issued 2020 phase II and phase III ultra-short-term financing bonds respectively with an issue size amounted to RMB1 billion each, both with a maturity of 270 days and carrying an interest rate of 2.40% and 2.60%, respectively. For details, please refer to the announcements of the Company dated 24 February, 30 June, 6 July, 23 September and 28 September 2020 respectively.

Pursuant to the "Approval for Consent to the Registration of Public Issuance of Green Corporate Bonds to Professional Investors by Shenzhen Expressway Company Limited" (CSRC Approval [2020] No. 1003) issued by the CSRC, the Company may issue green corporate bonds with total nominal value not exceeding RMB2 billion to professional investors in multiple tranches. From 20 October 2020 to 22 October 2020, the Company issued 2020 phase I green corporate bonds with an issue size amounted to RMB800 million and carrying an interest rate of 3.65%. The maturity of the current bond is 5 years, with an issuer adjusted coupon option and an investor callback option at the end of the third year. For details, please refer to the announcements of the Company dated 3 June and 22 October 2020 respectively.

As approved by the Board of the Company, subject to the condition that both safety and liquidity of inventory funds can be assured, the Group invested part of the inventory funds in monetary funds, wealth management products issued by banks, financial products for financing purposes issued by holding enterprises within the Shenzhen SASAC system. During the Reporting Period, the Group did not purchase or sell any wealth management products. As at the end of the Reporting Period, the balance of such wealth management products of the Group was nil and there was no outstanding principal and gains overdue.

The 2019 annual general meeting held on 23 June 2020 considered and approved the proposal on the authorisation of the guarantees. The Board of the Company may provide guarantees for wholly-owned subsidiaries of not more than RMB2.7 billion in aggregate, and not more than RMB3.7 billion in aggregate for non-wholly-owned subsidiaries, as necessary. The guarantee includes guarantee for financing and guarantee for bankers' letter of guarantee. The guarantee authorisation is effective from the date of approval by the general meeting to the date of convening of the 2020 annual general meeting. As of the end of the Reporting Period, the relevant guarantees have not occurred.

#### 3.4 Commitments that have not yet been duly fulfilled during the reporting period

Undertaking background	Undertaking type	Undertaking party	Undertaking details	Date and deadline for performance	Deadline for performance or not	Performed timely and strictly or not
Undertakings made in	Other	Shenzhen International/ Shenzhen International Holdings (SZ) Limited	Undertake to avoid peer competition and regulate connected transactions, etc. For details, please refer to Detailed Report on the Change of Equity Interests (詳 式權益變動報告書) published on 18 October 2007 to the securities market of the PRC by undertaking parties or related contents in the Annual Report 2007 of the Company.	Oct 2007	No	Yes
Acquisition Report or Report on the	Other	Shenzhen	Made undertaking in respect of the matters such as avoiding peer competition and supporting the business development of the Company. The	Dec 2010	Yes	Yes
Change of Equity Interests	Change International of Equity		undertakings include that Shenzhen International and SIHCL shall inject their expressway assets into the Company in around 5–8 years when certain	June 2011	103	100
Interests		Shenzhen Investment	conditions are fulfilled. For details, please refer to Acquisition Report (收購報告書) published by	Dec 2010		
	Other Holdings Company Limited the PRC		SIHCL on 4 January 2011 to the securities market of the PRC and the announcement of the Company dated 1 June 2011.	May 2011	Yes	Yes
Undertakings made related to IPO	Avoiding peer competition	XTC Company/ SGH Company	The undertaking parties will not engage in any industry or business in any form, which, directly or indirectly, competes with the Company in Shenzhen.	Jan 1997	No	Yes

#### Notes:

(1) On 29 December 2017, Shenzhen Investment International Capital Holdings Infrastructure Co., Ltd (深圳投控國際資本控股基建有限公司), a subsidiary of SIHCL (as the purchaser), SIHCL (as the guarantor of the purchaser) and Anber Investments Limited (as the vendor) and Hopewell Holdings Limited (as the guarantor of the vendor) entered into an agreement in relation to the proposed acquisition of interests in Hopewell Highway Infrastructure Limited ("HHI"). Upon completion of the general offer and placing, SIHCL owned 71.83% equity interest in HHI as at 18 September 2018. HHI is a Hong Kong listed company, which, together with its subsidiaries, is principally engaged in the construction of highway infrastructure in Guangdong Province and currently owns interests in Guangzhou-Shenzhen Expressway and Guangdong Guangzhou-Zhuhai West Expressway. HHI was renamed as Shenzhen Investment Holdings Bay Area Development Company Limited ("Bay Area Development") on 30 April 2019.

Prior to the entering into of the agreement above, SIHCL had enquired the Company as to whether it considers acting as the acquirer in the aforementioned acquisition without disclosing the name of the target company. Based on the business of the target company and various conditions, such as the scale and completion timeframe of the acquisition, as provided by SIHCL, the Company was of the view that it was impracticable and incapable to proceed with the acquisition and the Company intended to give up such acquisition opportunity. Upon receiving

the relevant report, the Board (including the independent non-executive Directors) concurred with the Company's decision to not to proceed with the acquisition. In the event that SIHCL has completed the aforementioned acquisition, SIHCL will fulfill the non-competition undertaking made to the Company and further negotiate with the Company for the specific arrangement on the business of the target company to properly settle the relevant issues as agreed in the existing undertaking.

In view of the factors including that both Bay Area Development and the Company are listed companies, and Bay Area Development does not have control over its domestic expressway assets, SIHCL and the Company will further negotiate on the arrangement of the relevant businesses and settle such issues as and when appropriate. The Company will pay close attention to the progress of related matters and negotiate with SIHCL requesting it to fulfill its non-competition undertaking in a reasonable manner in order to safeguard the interests of the Company effectively.

- (2) Given the proposed public issuance of the Convertible Bonds, the Company performed self-inspections on its real estate projects to identify if any violations of laws or regulations pursuant to the relevant requirements of the CSRC. On 20 June 2018, Shenzhen International and XTC Company, each being a holding company of the Company, and all the Directors, Supervisors, and senior management of the Company made undertakings in relation to the relevant issues. During the Reporting Period, upon the application of the Company, the CSRC has terminated the review and inspection on the relevant application for administrative approval and such undertakings were terminated accordingly.
- 3.5 Profit alert, with reasons therefore, that the cumulative net profit from the beginning of the year to the end of the next reporting period may be a loss or may record a substantial change as compared to the same period last year

Affected by the epidemic and the toll-free policy during the epidemic, the toll revenue from the toll highways operated and invested by the Group recorded a significant YOY decrease during January to September 2020 in general, hence a YOY decrease of approximately 70% in the net profit of Group. The negative impact of such factors is expected to continue affect the Group's net profit throughout year 2020. On the other hand, the Group also recognised the relevant deferred income tax assets of Coastal Company and the income from the disposal of equity interests in four subsidiaries including Guizhou Shengbo in 2019, which contributed RMB602 million to the net profit last year.

Due to the combined effect of the above factors, the Group is expected to record a significant YOY decrease in net profit for 2020. However, the Company cannot make a more accurate forecast based on information currently available. The Company will pay close attention thereto and fulfill its information disclosure obligations in due time. Shareholders and investors are advised to note the investment risk.

By order of the Board **Hu Wei** *Chairman* 

Shenzhen, the PRC, 29 October 2020

As at the date of this announcement, the Directors of the Company are Mr. HU Wei (Executive Director and Chairman of the Board), Mr. LIAO Xiang Wen (Executive Director and President), Mr. WEN Liang (Executive Director), Mr. WANG Zeng Jin (Executive Director), Ms. CHEN Yan (Non-executive Director), Mr. FAN Zhi Yong (Non-executive Director), Mr. CHEN Yuan Jun (Non-executive Director), Mr. CHEN Zhi Sheng (Non-executive Director), Mr. CAI Shu Guang (Independent non-executive Director), Mr. WAN Siu Wah Wilson (Independent non-executive Director), Ms. CHEN Xiao Lu (Independent non-executive Director) and Mr. BAI Hua (Independent non-executive Director).

This announcement is originally prepared in Chinese. In case of any inconsistency between the Chinese version and the English version, the Chinese version shall prevail.

# Appendix:

# **Consolidated Balance Sheet**

30 Sep 2020

Item	As at 30 Sep 2020	As at 31 Dec 2019
Current assets:		
Cash at bank and on hand	4,980,903,900.99	4,734,602,473.83
Transactional financial assets	12,056,945.82	62,689,444.00
Notes receivable	234,011,396.57	9,895,060.34
Accounts receivable	547,028,333.09	785,775,976.28
Prepayments	796,198,704.33	335,836,766.05
Other receivables	520,616,002.44	449,196,180.26
Inventories	1,327,098,974.71	723,283,163.42
Contract assets	874,972,284.89	450,892,553.87
Non-current assets due within one year	81,019,470.39	104,121,478.11
Other current assets	316,274,484.74	247,715,780.63
Total current assets	9,690,180,497.97	7,904,008,876.79
Non-current assets:		
Long-term prepayments	332,655,449.49	360,050,431.14
Long-term accounts receivable	943,653,783.29	432,552,202.51
Other non-current financial assets	1,490,646,689.19	217,939,080.00
Long-term equity investment	8,820,066,796.04	8,706,289,341.73
Investment property	11,366,984.40	11,798,941.20
Fixed assets	2,695,150,914.45	2,838,991,585.24
Construction in progress	69,225,594.78	15,197,595.66
Right-of-use assets	145,590,353.00	152,870,380.46
Intangible assets	26,159,228,001.13	23,493,705,251.38
Development expenditure	7,157,047.07	-
Goodwill	156,039,775.24	156,039,775.24
Long-term prepaid expenses	28,677,498.40	32,405,392.30
Deferred tax assets	588,527,548.68	600,075,836.71
Other non-current assets	352,599,500.00	342,599,500.00
Total non-current assets	41,800,585,935.16	37,360,515,313.57
TOTAL ASSETS	51,490,766,433.13	45,264,524,190.36

# **Consolidated Balance Sheet (continued)**

30 Sep 2020

Item	As at 30 Sep 2020	As at 31 Dec 2019
Current liabilities:	•	
Short-term borrowings	1,402,065,020.88	363,877,741.65
Notes payable	292,780,872.93	131,749,731.69
Accounts payable	1,155,532,926.16	970,760,866.09
Contract liabilities	1,332,763,056.08	953,225,966.42
Employee benefits payable	141,586,552.98	282,746,505.05
Tax payable	376,450,523.00	257,407,140.69
Other payables	2,762,999,814.80	3,175,091,880.03
Non-current liabilities due within one year	2,608,769,987.53	505,101,989.80
Other current liabilities	2,006,045,684.75	-
Total current liabilities	12,078,994,439.11	6,639,961,821.42
Non-current liabilities:		
Long-term borrowings	10,466,173,607.42	9,031,815,479.53
Bonds payable	3,993,668,252.08	4,676,256,207.56
Long-term payable	2,369,245,747.96	2,217,015,191.85
Long-term employee benefit payable	105,824,300.00	105,824,300.00
Lease liabilities	117,142,965.65	118,269,744.66
Provisions	26,933,575.49	10,284,566.66
Deferred income	375,860,935.06	405,420,838.75
Deferred tax liabilities	1,155,252,619.13	1,157,482,536.08
Total non-current liabilities	18,610,102,002.79	17,722,368,865.09
Total liabilities	30,689,096,441.90	24,362,330,686.51
Owners' equity(or shareholders' equity):	_	
Share capital	2,180,770,326.00	2,180,770,326.00
Capital reserves	6,339,645,701.68	6,235,711,402.09
Other comprehensive income	881,195,798.36	916,005,374.46
Surplus reserve	2,617,808,817.01	2,617,808,817.01
Undistributed profits	5,940,429,330.14	6,444,550,718.94
Total equity attributable to Owners' of the Company	17,959,849,973.19	18,394,846,638.50
Minority shareholders' interests	2,841,820,018.04	2,507,346,865.35
TOTAL OWNERS' EQUITY (OR SHAREHOLDERS' EQUITY)	20,801,669,991.23	20,902,193,503.85
TOTAL LIABILITIES AND OWNER' EQUITY (OR SHAREHOLDERS' EQUITY)	51,490,766,433.13	45,264,524,190.36

### **Balance Sheet**

30 Sep 2020

Item	As at 30 Sep 2020	As at 31 Dec 2019
Current assets:		
Cash at bank and on hand	1,404,473,460.46	1,309,001,086.11
Transactional financial assets	12,056,945.82	62,689,444.00
Accounts receivable	26,454,016.57	16,170,543.00
Prepayment	27,038,077.54	15,546,278.08
Other receivables	959,419,833.70	1,005,795,909.83
Inventories	717,256.23	776,373.15
Contract assets	138,207,532.77	115,303,836.38
Other current assets	-	13,771,786.56
Total current assets	2,568,367,123.09	2,539,055,257.11
Non-current assets:		
Long-term prepayments	136,887,997.60	80,469,002.23
Long-term accounts receivable	6,607,505,470.83	4,503,665,771.45
Long-term equity investment	19,728,372,435.91	19,741,522,254.89
Other non-current financial assets	1,488,402,959.19	217,939,080.00
Investment property	11,366,984.40	11,798,941.20
Fixed assets	144,719,094.40	159,982,306.36
Construction in progress	4,685,871.67	2,398,709.49
Right-of-use assets	24,601,220.69	32,330,237.50
Intangible assets	196,668,876.08	219,274,003.05
Development expenditure	290,940.00	-
Long-term prepaid expenses	800,927.12	1,144,174.07
Deferred tax assets	77,443,091.34	62,996,204.64
Total non-current assets	28,421,745,869.23	25,033,520,684.88
TOTAL ASSETS	30,990,112,992.32	27,572,575,941.99

# **Balance Sheet (continued)**

30 Sep 2020

Item	As at 30 Sep 2020	As at 31 Dec 2019
Current liabilities:	•	
Short-term borrowings	663,430,023.11	-
Accounts payable	55,438,747.99	19,760,352.78
Contract liabilities	4,902,232.68	2,411,761.00
Employee benefits payable	59,703,899.54	101,746,485.90
Tax payable	22,085,485.94	14,883,928.57
Other payables	1,315,720,734.07	2,046,947,507.14
Non-current liabilities due within one year	2,270,107,014.40	155,386,860.13
Other current liabilities	2,006,045,684.75	-
Total current liabilities	6,397,433,822.48	2,341,136,895.52
Non-current liabilities:	•	
Long-term borrowings	4,528,108,867.55	4,015,858,867.55
Bonds payable	3,993,668,252.08	4,676,256,207.56
Long-term payable	2,051,850,517.48	1,618,960,000.00
Long-term employee benefits payable	59,000,200.00	59,000,200.00
Lease liabilities	21,223,157.23	28,620,243.26
Deferred income	273,954,931.35	291,504,931.35
Total non-current liabilities	10,927,805,925.69	10,690,200,449.72
Total liabilities	17,325,239,748.17	13,031,337,345.24
Owners' equity(or shareholders' equity):	•	
Paid-in capital(or Share capital)	2,180,770,326.00	2,180,770,326.00
Capital reserves	3,279,763,584.72	3,279,942,664.85
Other comprehensive income	-4,560,158.37	770,798.03
Surplus reserve	2,617,808,817.01	2,617,808,817.01
Undistributed profits	5,591,090,674.79	6,461,945,990.86
TOTAL OWNERS' EQUITY (OR SHAREHOLDERS' EQUITY)	13,664,873,244.15	14,541,238,596.75
TOTAL LIABILITIES AND OWNER' EQUITY (OR SHAREHOLDERS' EQUITY)	30,990,112,992.32	27,572,575,941.99

# **Consolidated Income Statement**

Jul ~ Sep 2020

Item	Jul ~ Sep 2020	Jul ~ Sep 2019
1. Total revenue	1,739,492,035.07	1,490,330,221.29
2. Total operating cost	1,085,697,176.64	985,992,253.83
Including: Operating costs	912,258,746.79	711,101,421.02
Tax and surcharges	13,646,562.94	8,011,753.67
Selling expenses	7,552,694.42	5,196,337.03
General and administrative expenses	70,228,774.67	55,873,432.87
Research and development expenses	5,761,629.80	3,680,483.29
Financial expenses	76,248,768.02	202,128,825.95
Including: Interest expenses	166,049,998.17	147,050,791.13
Interest income	7,503,518.80	11,790,699.63
Add: Other income	1,723,298.43	887,245.81
Investment income ("-" indicates loss)	209,325,470.27	209,162,813.23
Including: Share of profit of associates and joint ventures	191,370,470.11	185,229,557.30
Gain or loss arising from changes in fair value ("-" indicates loss)	-71,499,814.99	52,833,840.00
Credit impairment loss ("-" indicates loss)	-2,151,025.38	-209,479.15
Asset disposal income ("-" indicates loss)	270,594.28	269,151.49
3. Operating profit ("-" indicates loss)	791,463,381.04	767,281,538.84
Add: Non-operating income	1,372,174.69	5,775,911.90
Less: Non-operating expenses	5,084,345.58	1,812,917.88
4. Total profit ("-" indicates total loss)	787,751,210.15	771,244,532.86
Less: Income tax expenses	156,211,731.27	147,760,665.16
5. Net profit ("-" indicates net loss)	631,539,478.88	623,483,867.70
Including: net profit before the merger of the merged party in a business merger under the same control	-	1,430,870.84
(1) Classification according to operation continuity		
1.Net profit from continuous operation ("-" indicates for net loss)	631,539,478.88	623,483,867.70
(2) Classification according to ownership		
Net profit attributable to owners of the Company ("-" indicates for net loss)	585,956,244.98	574,841,845.97
2. Minority interests ("-" indicates for net loss)	45,583,233.90	48,642,021.73
6. Other comprehensive income after tax	-3,059,676.86	1,060,125.83
(1) Total other comprehensive income after tax attributable to owners of the company	-3,059,676.86	1,060,125.83
1. Other comprehensive income reclassified to profit and loss	-3,059,676.86	1,060,125.83
(1) Other comprehensive income classified to profit or loss under equity method	-	-577,640.00
(2) Translation difference of foreign currency financial statements	-3,059,676.86	1,637,765.83
7. Total comprehensive income	628,479,802.02	624,543,993.53
(1) Total comprehensive income attributable to owners of the company	582,896,568.12	575,901,971.80
(2) Total comprehensive income attributable to minority interest	45,583,233.90	48,642,021.73
8. Earnings per share		
(1) Basic earnings per share (RMB per share)	0.269	0.264
(2) Diluted earnings per share (RMB per share)	0.269	0.264

# **Consolidated Income Statement**

Jan ~ Sep 2020

Item	Jan ~ Sep 2020	Jan ~ Sep 2019
1. Total revenue	3,426,364,518.01	4,198,269,281.67
2. Total cost	3,017,140,420.08	2,793,175,857.04
Including: Cost of services	2,370,615,391.94	2,124,255,179.90
Tax and surcharges	22,648,243.24	36,665,089.20
Selling expenses	18,225,806.11	15,564,891.40
General and administrative expenses	171,335,796.51	139,426,599.14
Research and development expenses	17,309,559.89	6,662,972.81
Financial expenses	417,005,622.39	470,601,124.59
Including: Interest expenses	497,429,900.16	433,899,482.52
Interest income	36,728,715.38	37,303,265.98
Add: Other income	4,472,136.29	1,060,327.76
Investment income (loss shown with "-")	351,807,336.83	806,254,095.83
Including: Share of profit of associates and joint ventures	333,852,336.67	485,619,927.03
Gain or loss arising from changes in fair value ("-" indicates loss)	-30,168,618.99	77,033,333.00
Credit impairment loss ("-" indicates loss)	-3,876,369.32	9,568.57
Gains or loss on disposal of assets (loss shown with "-")	259,773.32	270,052.19
3. Operating profit ("-" indicates loss)	731,718,356.06	2,289,720,801.98
Add: Non-operating income	36,873,074.69	7,872,003.98
Less: Non-operating expenses	12,995,992.68	3,573,455.23
4. Total profit ("-" indicates total loss)	755,595,438.07	2,294,019,350.73
Less: Income tax expenses	138,386,083.09	-41,168,040.87
5. Net profit ("-" indicates net loss)	617,209,354.98	2,335,187,391.60
Including: net profit before the merger of the merged party in a business combination under common control	1,384,733.13	5,407,530.31
(1) Classified by business continuity		
1.Net profit from continuous operation ("-" indicates for net loss)	617,209,354.98	2,335,187,391.60
(2) Classification according to ownership		
Net profit attributable to owners of the Company ("-" indicates for net loss)	629,879,180.72	2,153,487,720.68
2. Minority interests ("-" indicates for net loss)	-12,669,825.74	181,699,670.92
6. Other comprehensive income after tax	-34,809,576.10	6,078,293.10
(1) Total other comprehensive income after tax attributable to owners of the company	-34,809,576.10	6,078,293.10
1. Items that may be reclassified subsequently to profit or loss	-34,809,576.10	6,078,293.10
(1) Other comprehensive income classified to profit or loss under equity method	-33,091,086.20	4,087,348.72
(2) Foreign exchange gain/loss	-1,718,489.90	1,990,944.38
7. Total comprehensive income	582,399,778.88	2,341,265,684.70
(1) Total comprehensive income attributable to owners of the company	595,069,604.62	2,159,566,013.78
(2) Total comprehensive income attributable to minority interest	-12,669,825.74	181,699,670.92
8. Earnings per share		
(1) Basic earnings per share (RMB per share)	0.289	0.987
(2) Diluted earnings per share (RMB per share)	0.289	0.987

# **Income Statement**

Jul ~ Sep 2020

Item	Jul ~ Sep 2020	Jul ~ Sep 2019
1. Total revenue	203,781,962.47	209,214,972.81
Less: Cost of services	54,157,002.79	56,992,999.59
Tax and surcharges	1,374,641.27	1,251,168.79
General and administrative expenses	34,137,356.46	38,261,574.67
Financial expenses	-10,731,341.37	135,952,874.18
Including: Interest expenses	132,968,709.92	105,783,824.60
Interest income	65,845,327.62	36,003,857.67
Add: Other income	997,734.40	677,962.90
Investment income ("-" indicates loss)	171,879,296.06	173,670,138.96
Including: Share of profit of associates and joint ventures	97,924,296.06	104,768,497.99
Gain or loss arising from changes in fair value ("-" indicates loss)	-71,499,814.99	52,833,840.00
Gains or loss on disposal of assets	-	285,080.36
2. Operating profit ("-" indicates loss)	226,221,518.79	204,223,377.80
Add: Non-operating income	0.88	223,301.76
Less: Non-operating expenses	11,501.92	442,043.15
3. Total profit ("-" indicates total loss)	226,210,017.75	204,004,636.41
Less: Income tax expenses	16,850,081.55	11,923,174.68
4. Net profit ("-" indicates net loss)	209,359,936.20	192,081,461.73
(1) Net profit from continuous operation ("-" indicates for net loss)	209,359,936.20	192,081,461.73
5. Other comprehensive income after tax	-	-577,640.00
(1) Items that may be reclassified subsequently to profit or loss	-	-577,640.00
Share of other comprehensive income from investees accounted for the equity method to be reclassified to profit or loss in the subsequent period	-	-577,640.00
6. Total comprehensive income	209,359,936.20	191,503,821.73

# **Income Statement**

Jan ~ Sep 2020

Item	Jan ~ Sep 2020	Jan ~ Sep 2019
1. Total revenue	391,905,932.47	626,219,879.58
Less: Cost of services	151,310,371.01	191,735,647.54
Tax and surcharges	2,900,839.61	3,917,425.56
General and administrative expenses	83,666,117.08	93,801,667.76
Financial expenses	145,220,682.69	182,862,394.88
Including: Interest expenses	377,370,977.35	222,297,933.86
Interest income	190,908,736.13	114,744,189.89
Add: Other income	1,986,294.56	677,962.90
Investment income ("-" indicates loss)	271,430,788.35	444,785,917.67
Including: Share of profit of associates and joint ventures	131,475,788.35	307,742,906.84
Gain or loss arising from changes in fair value ("-" indicates loss)	-30,168,618.99	77,033,333.00
Gains or loss on disposal of assets	12,978.64	285,080.36
2. Operating profit ("-" indicates loss)	252,069,364.64	676,685,037.77
Add: Non-operating income	30,132,677.45	316,448.04
Less: Non-operating expenses	6,204,527.52	772,506.06
3. Total profit ("-" indicates total loss)	275,997,514.57	676,228,979.75
Less: Income tax expenses	12,852,261.12	78,311,255.96
4. Net profit ("-" indicates net loss)	263,145,253.45	597,917,723.79
(1) Net profit from continuous operation ("-" indicates for net loss)	263,145,253.45	597,917,723.79
5. Other comprehensive income after tax	-5,330,956.40	-1,175,383.96
(1) Items that may be reclassified subsequently to profit or loss	-5,330,956.40	-1,175,383.96
Share of other comprehensive income from investees accounted for the equity method to be reclassified to profit or loss in the subsequent period	-5,330,956.40	-1,175,383.96
6. Total comprehensive income	257,814,297.05	596,742,339.83

### **Consolidated Cash Flow Statement**

Jan ~ Sep 2020

Item	Jan ~ Sep 2020	Jan ~ Sep 2019
1. Cash flows from operating activities		
Cash received from sales of goods and rendering of services	3,508,148,738.90	3,815,044,908.13
Tax refunds	3,363,600.92	4,005,942.93
Cash received relating to other operating activities	219,320,630.87	92,597,162.05
Sub-total of cash inflows	3,730,832,970.69	3,911,648,013.11
Cash paid for goods and services	2,339,173,419.34	825,099,674.30
Cash paid to and on behalf of employees	556,649,344.08	537,059,185.99
Payments of taxes and surcharges	400,938,216.58	857,960,507.85
Cash paid relating to other operating activities	580,822,089.56	376,044,080.38
Sub-total of cash outflows	3,877,583,069.56	2,596,163,448.52
Net cash flows from operating activities	-146,750,098.87	1,315,484,564.59
2. Cash flows from investing activities		
Cash received from recovery of investments	-	588,000,000.00
Cash received from returns on investments	239,664,653.36	222,335,710.78
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	938,535.00	932,689,054.97
Net cash received from disposal of subsidiaries and other business units	-	567,000,000.00
Cash received relating to other investing activities	121,195,883.71	398,359,029.68
Sub-total of cash inflows	361,799,072.07	2,708,383,795.43
Cash paid to acquire fixed assets, intangible assets and other long-term assets	1,666,943,192.17	1,032,337,886.20
Cash paid for investment	1,498,750,000.00	77,500,000.00
Net cash paid to acquire subsidiaries and other business units	342,074,269.38	207,228,735.56
Cash paid relating to other investing activities	89,192,970.68	1,049,832,118.97
Sub-total of cash outflows	3,596,960,432.23	2,366,898,740.73
Net cash flows from investing activities	-3,235,161,360.16	341,485,054.70
3. Cash flows from financing activities		
Cash received from accepting investment	11,000,067.00	1,000,000.00
Cash received from borrowings	10,150,247,564.18	4,303,421,726.91
Cash received relating to other financing activities	486,880,470.28	792,330,000.00
Sub-total of cash inflows	10,648,128,101.46	5,096,751,726.91
Cash repayments of borrowings	4,588,219,867.10	4,083,132,018.44
Cash payments for interest expenses and distribution of dividends or profits	1,760,342,858.53	2,157,792,514.62
Cash payments relating to other financing activities	828,004,220.97	38,094,665.03
Sub-total of cash outflows	7,176,566,946.60	6,279,019,198.09
Net cash flows from financing activities	3,471,561,154.86	-1,182,267,471.18
4. Effect of foreign exchange rate changes on cash and cash equivalents	-1,367,939.07	578,014.53
5. Net increase in cash and cash equivalents	88,281,756.76	475,280,162.64
Add: Cash and cash equivalents at beginning of the Period	2,901,535,344.37	2,628,394,337.82
6. Cash and cash equivalents at the end of the Period	2,989,817,101.13	3,103,674,500.46

# **Cash Flow Statement**

Jan ~ Sep 2020

Item	Jan ~ Sep 2020	Jan ~ Sep 2019
1. Cash flows from operating activities		
Cash received from sales of goods and rendering of services	276,657,048.06	528,862,718.13
Cash received relating to other operating activities	1,398,424,541.25	6,011,714,065.87
Sub-total of cash inflows	1,675,081,589.31	6,540,576,784.00
Cash paid for goods and services	142,057,230.26	57,435,248.81
Cash paid to and on behalf of employees	147,386,180.12	183,562,637.20
Payments of taxes and surcharges	33,972,173.82	116,248,532.32
Cash paid relating to other operating activities	1,316,342,562.02	2,154,237,899.58
Sub-total of cash outflows	1,639,758,146.22	2,511,484,317.91
Net cash flows from operating activities	35,323,443.09	4,029,092,466.09
2. Cash flows from investing activities		
Cash received from recovery of investments	-	611,547,361.58
Cash received from returns on investments	193,845,097.18	300,711,601.19
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	-	932,689,318.97
Cash received relating to other investing activities	1,423,939,231.23	1,247,648,061.97
Sub-total of cash inflows	1,617,784,328.41	3,092,596,343.71
Cash paid to acquire fixed assets, intangible assets and other long-term assets	64,507,847.96	57,146,845.86
Cash paid for investment	1,544,850,000.00	4,697,700,000.67
Cash paid relating to other investing activities	3,179,084,000.00	1,579,832,118.97
Sub-total of cash outflows	4,788,441,847.96	6,334,678,965.50
Net cash flows from investing activities	-3,170,657,519.55	-3,242,082,621.79
3. Cash flows from financing activities		
Cash received from borrowings	7,223,417,469.19	2,678,000,000.00
Cash received relating to other financing activities	467,802,265.00	792,330,000.00
Sub-total of cash inflows	7,691,219,734.19	3,470,330,000.00
Cash repayments of borrowings	2,898,000,000.00	2,311,227,272.73
Cash payments for interest expenses and distribution of dividends or profits	1,480,654,017.71	1,822,886,604.71
Cash payments relating to other financing activities	80,639,636.47	5,699,122.63
Sub-total of cash outflows	4,459,293,654.18	4,139,813,000.07
Net cash flows from financing activities	3,231,926,080.01	-669,483,000.07
4. Effect of foreign exchange rate changes on cash and cash equivalents	-1,442.36	967.76
5. Net increase in cash and cash equivalents	96,590,561.19	117,527,811.99
Add: Cash and cash equivalents at beginning of the Period	1,267,105,113.94	1,192,441,921.64
6. Cash and cash equivalents at the end of the Period	1,363,695,675.13	1,309,969,733.63